
MILLIGAN LAWLESS, P.C.



Steven T. Lawrence, Esq.

Areas of Practice

- Business and Corporate
- Mergers and Acquisitions
- Health Care Business Transactions
- Intellectual Property
- Securities
- Health Care

Steven T. Lawrence is a shareholder in Milligan Lawless, P.C. and focuses on the legal and business needs of companies and individuals. Steve has extensive experience in a wide range of corporate and transactional matters, including mergers and acquisitions, licensing, securities offerings, entity formation and business structuring.

Steve also has a deep background in healthcare matters, including physician employment agreements, practice acquisitions and separation arrangements. Over the course of Steve's practice, Steve has represented physicians, physician practices, joint ventures and investors through the entire life cycle of a physician practice or healthcare entity. Steve has represented start-up physician entities and worked on physician practice shareholder agreements, employment agreements and buy-sell arrangements. Steve has assisted physician practices with compliance matters, including analysis of the Stark Law, the Anti-Kickback Statute and the False Claims Act, licensing, corporate practice of medicine issues and HIPAA and HITECH compliance. Steve regularly represents physician practices and buyers in practice acquisition transactions.

Steve's recent experience includes:

- Advised a national physician practice in the negotiation, drafting and performance of a co-management arrangement with a non-profit hospital system
- Representing a physician practice in its offer of equity ownership to a physician employee
- Serving as lead counsel in the sale of a controlling interest in a practice management company to a private equity buyer
- Representing a national specialty medical practice in the sale of certain intellectual property to a strategic buyer
- Serving as counsel for the issuer in a securities offering of units in a residential and commercial real estate holding company
- Representing a large transportation and logistics company in its sale to a publicly traded company
- Counseling a medical call answering service in its sale to a strategic buyer
- Representing a physician group in the negotiation, acquisition and syndication of certain real estate
- Advising a real estate management company on its reorganization and subsequent securities offering
- Serving as lead counsel in the sale of a consumer products business to a publicly traded company
- Advising a national specialty practice regarding the formation of a joint venture with a national hospital chain
- Representing a physical therapy practice in its formation and transactional matters
- Representing a food services company in its acquisition by a publicly-traded company
- Counseling a medical practice on numerous compliance, corporate and transactional issues
- Advising a national specialty practice on corporate and intellectual property matters
- Representing a biotechnology company in patent license agreements
- Counseling a national technology services company on services arrangements and intellectual property protection

STEVEN T. LAWRENCE
DIRECT LINE: (602) 792-3536
STEVE@MILLIGANLAWLESS.COM
WWW.MILLIGANLAWLESS.COM

5050 NORTH 40TH STREET, SUITE 200
PHOENIX, ARIZONA 85018
PHONE: (602) 792-3500
FAX: (602) 792-3525

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Prior to joining Milligan Lawless, Steve was a shareholder at a large Phoenix-based firm, served as Corporate Counsel to SkyMall, Inc., and was Associate General Counsel to JDA Software Group, Inc. He began his legal career as a Judicial Clerk to then Chief Justice Thomas C. Kleinschmidt of the Arizona Court of Appeals.

Education

- Loyola University Chicago, Master of Laws (LLM) in Health Law, 2013
- Arizona State University, M.B.A., 2001
- University of the Pacific – McGeorge School of Law, J.D., with distinction, 1994
- California State University, Sacramento, B.S., Business Administration (Management), 1990

Bar and Court Admissions

- Arizona, 1994
- California (inactive), 1995
- U.S. District Court, District of Arizona, 1996
- U.S. Court of Appeals, Ninth Circuit, 2001

Honors and Awards

- AV Preeminent Peer Review Rating, Martindale-Hubbell
- “The Best Lawyers in America,” Woodward/White, Inc., 2009-2014
- “Chambers USA: America’s Leading Lawyers for Business,” 2010-2014
- “Who’s Who in American Law,” Marquis Who’s Who
- “Who’s Who in America,” Marquis Who’s Who
- “Who’s Who of Emerging Leaders,” Marquis Who’s Who
- 2011 Father of the Year, Father’s Day Council and American Diabetes Association

Associations and Memberships

- State Bar of Arizona
- State Bar of Arizona Business Law Section
- American Health Lawyers Association
- Arizona Association of Health Care Lawyers
- Arizona Bioindustry Association
- Arizona Technology Council, Chairman Public Policy Committee and Member of the Board of Directors, 2003-2008
- Arizona State University, W.P. Carey School of Business Adjunct Faculty, 2002-2006
- Arizona Venture Capital Conference, Company Mentor and Member of Speaker’s Committee, 2001-2004
- Arizona Angel Investors Conference, Mentor Team Leader, 2005
- Invest Southwest Conference, Company Mentor, 2006-2009 Mentor Team Leader and Member
- Maricopa County Bar Association, Young Lawyers Division Board of Directors, 1996-1999

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Publications

- Physician Inventions: When That Great Idea Strikes – Start Here, *Round Up*, Maricopa County Medical Society, August 2014.
- ACO Participation: Keeping Your Options Open, *Round-Up*, Maricopa County Medical Society, with Robert J. Milligan, September 2013
- Healthcare Franchises: A Prescription for Profit, Legal Considerations, and Risks, *Round-Up*, Maricopa County Medical Society, June 2012
- *First Amended and Restated Report of the State Bar of Arizona Business Law Section Committee on Rendering Legal Opinions in Business Transactions*, 38 ARIZ. L.J. 47 (2004) (Contributing Author)
- *Review of Selected 1992 California Legislation*, 24 PAC. L.J. 592 (1993)
- *Solving the Proposition 13 Puzzle: From Amador to Nordlinger – Judicial Challenges and Alternatives*, 24 PAC. L.J. 1769 (1993)